

OL640 : ARBITRATION, MEDIATION AND NEGOTIATION

This course covers the most common alternative dispute resolution techniques in use today with a primary focus on non-litigation processes of dispute resolution and their relationship to traditional litigation. The course involves the study of negotiation, mediation, arbitration as well as court-related settlement options. Topics covered include the study of each technique, advantages and disadvantages of each technique, and why they are preferable to litigation. In order to help opposing parties resolve conflicts in the quickest and most effective way possible, practitioners must be prepared to deal with several differing perspectives, personalities, and negotiation styles.

Credits 3